



August 4, 2016

The Honorable Kurt Schrader
U.S. House of Representatives
2431 Rayburn House Office Building
Washington, DC 20515

Dear Representative Schrader:

The National Air Transportation Association (NATA), on behalf of its 2,300 member companies providing fuel, aircraft maintenance, parts sales, storage, rental, airline servicing, flight training, Part 135 on-demand air charter, and fractional aircraft program management, thanks you for introducing H.R. 5813, the "Overtime Reform and Enhancement Act."

On May 17th, the Department of Labor announced its final rule raising the overtime exemption from \$23,660 to \$47,476. The final rule also establishes a mechanism for automatically updating the exemption level every three years. In 2015, NATA [filed](#) in opposition to the proposal after consulting with our membership on its possible impacts. Our filing noted the proposal "will inhibit the promotion of employees to management positions and return some current managers to hourly status. The end result will be reduced take home pay and loss of benefits. Aviation businesses are by their nature spread throughout the nation and often found in parts of the country where the cost of living is low. These businesses will be especially hard hit by this 'one-size-fits-all' proposal."

In fact, the majority of NATA's membership are designated as small businesses by the U.S. Small Business Administration and will be especially impacted by the new rule. While we believe the best policy course would be the withdrawal or repeal of the rule, NATA welcomes your legislation, which includes a three-year phase-in of the DOL's new salary threshold and elimination of the automatic three-year readjustment.

Again, thank you for introducing this important legislation. NATA looks forward to working with you toward its swift enactment.

Sincerely,

A handwritten signature in blue ink, appearing to read "W. Deere", is written over a light blue horizontal line.

William R. Deere
Senior Vice President
Government & External Affairs